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- Basic scenario: Players simultaneously choose action to perform → result of the actions they select → outcome in discrete state space Ω
- outcome depends on the *combination* of actions
- Assume: each player has just two possible actions C ("cooperate") and D ("defect")
- Environment behavior given by state transformer function:







■ •

Rational Behavior

- Assumption: Environment is sensitive to actions of both players: $\tau(D,D)=\omega_1$ $\tau(D,C)=\omega_2$ $\tau(C,D)=\omega_3$ $\tau(C,C)=\omega_4$
- Assumption: $u_i(\omega_1)=1$ $u_i(\omega_2)=1$ $u_i(\omega_3)=4$ $u_i(\omega_4)=4$ Utility functions: $u_j(\omega_1)=1$ $u_j(\omega_2)=4$ $u_j(\omega_3)=1$ $u_j(\omega_4)=4$
- Short $u_i(D,D) = 1$ $u_i(D,C) = 1$ $u_i(C,D) = 4$ $u_i(C,C) = 4$ notation: $u_i(D,D) = 1$ $u_i(D,C) = 4$ $u_i(C,D) = 1$ $u_i(C,C) = 4$
- \rightarrow player's preferences: (also in short notation): $C, C \succeq_i C, D \rightarrowtail_i D, C \succeq_i D, D$

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• \rightarrow player's preferences: (also in short notation): $C, C \succeq_i C, D \succ_i D, C \succeq_i D, D$



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• "C" is the *rational choice* for i. (Because i (strongly) prefers all outcomes that arise through C over all outcomes that arise through D.)

"C" is the *rational choice* for j. (Because j (strongly) prefers all outcomes that arise through *C* over all outcomes that arise through *D*.)



• Game theory: characterize the previous scenario in a payoff matrix:
i

		defect	соор	Λ
	defect	1	4	\ \
j		1	1	
	coop	1	4	
		4	4	

Player i is "column player"

Player j is "row player"

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j		1 ⅓	1
	coop	1	4
		4	4

same as:
$$\begin{array}{lll} u_i(D,D)=1 & u_i(D,C)=1 & u_i(C,D)=4 & u_i(C,C)=4 \\ u_j(D,D)=1 & u_j(D,C)=4 & u_j(C,D)=1 & u_j(C,C)=4 \end{array}$$

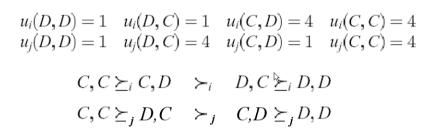
- Player i is "column player"
- Player j is "row player"



Rational Behavior

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Dominant Strategies and Nash Equilibria

• With respect to "what should I do": If $\Omega = \Omega_1 \cup \Omega_2$ we say " Ω_1 weakly dominates Ω_2 for player i" iff for player i every state (outcome) in Ω_1 is preferable to or at least as good as every state in Ω_2 :

$$\forall \omega_1 \forall \omega_2 : (\omega_1 \in \Omega_1 \land \omega_2 \in \Omega_2) \to \omega_1 \succeq_i \omega_2$$

• If $\Omega=\Omega_I\cup\Omega_2$ we say " Ω_I strongly dominates Ω_2 for player i" iff for player i every state (outcome) in Ω_I is preferable to every state in Ω_2 :

$$\forall \omega_1 \forall \omega_2 : (\omega_1 \in \Omega_1 \land \omega_2 \in \Omega_2) \rightarrow \omega_1 \succ \omega_2$$

Example:

$$\begin{array}{ll} \Omega = \{\omega_1, \omega_2, \omega_3, \omega_4\} & \Omega_1 = \{\omega_1, \omega_2\} \\ \omega_1 \succ_i \omega_2 \succ_i \omega_3 \succ_i \omega_4 & \Omega_2 = \{\omega_3, \omega_4\} \end{array} \right\} \begin{array}{ll} \text{\ensuremath{$_{\!\!4}$}} & \Omega_I = \{\omega_1, \omega_2\} \\ \text{dominates } \Omega_2 \\ \text{for player i"} : \end{array}$$

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Dominant Strategies and Nash Equilibria

- Game theory notation: actions are called "strategies"
- Notation: s^* is the set of possible outcomes (states) when playing strategy s^* (executing action s)
- Example: if we have (as before):

$$\tau(D,D) = \omega_1 \quad \tau(D,C) = \omega_2 \quad \tau(C,D) = \omega_3 \quad \tau(C,C) = \omega_4$$

we have (from player i's point of view):

$$D^* = \{\omega_1, \omega_2\}$$
 $C^* = \{\omega_3, \omega_4\}$

- Notation: "strategy s1 (strongly / weakly) dominates s2" iff s1* (strongly / weakly) dominates s2*
- If one strategy strongly dominates the other → question what to do is easy. (do first)

Competitive and Zero-Sum Interactions

• Scenario ("strictly competitive"): Player i prefers outcome ω over ω 'iff player j prefers outcome ω 'over ω :

$$\omega \succ_i \omega' \leftrightarrow \omega' \succ_j \omega$$

Scenario ("zero-sum"):

$$\forall \omega \in \Omega : u_i(\omega) + u_i(\omega) = 0$$

- zero-sum games are always strictly competitive
- zero-sum games imply negative utility for "loser"
- * strictly zero-sum: only in games like chess. Real world never "strictly zero-sum" (Example: two girls compete to win the heart of the same guy). But: Unfortunately many encounters are perceived as zero sum games.

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[™] The Prisoner's Dilemma

	i:D	i:C
j:D	2 2	5
j:C	5 0	3

$$u_i(D,D) = 2$$
, $u_i(D,C) = 5$, $u_i(C,D) = 0$, $u_i(C,C) = 3$
 $u_j(D,D) = 2$, $u_j(D,C) = 0$, $u_j(C,D) = 5$, $u_j(C,C) = 3$
 $(D,C) \succ_i (C,C) \succ_i (D,D) \succ_i (C,D)$
 $(C,D) \succ_i (C,C) \succ_i (D,D) \succ_i (D,C)$

- Take place of prisoner (e.g. prisoner i) → Course of Reasoning:
 - suppose I cooperate: If j also cooperates → we both get payoff 3. If j defects → I get payoff 0. → Best guaranteed payoff when I cooperate is 0
 - suppose I defect: If j cooperates → I get payoff 5. If j also defects → both get payoff 2. → Best guaranteed payoff when I defect is 2
 - The state of the
 - > If prefer guaranteed payoff of 2 to guaranteed payoff of 0.
 - → I should defect

The Prisoner's Dilemma

- Two criminals are held in separate cells (no communication):
 - (1) One confesses and the other does not → confessor is freed and the other gets 3 years
 - (2) Both confess → each gets 2 years
 - (3) Neither confesses → both get 1 year
- Associations: Confess == D; Not Confess == C

Payoff matrix

R

π matrix	i de	fects 🧎	i cooperates	
j defects	2	2	5	0
j cooperates	0	5	3	3

The Prisoner's Dilemma

	i:D	i:C
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 - If I defect I'll get a minimum guaranteed payoff of 2. If I cooperate I'll get a minimum guaranteed payoff of 0.
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The Prisoner's Dilemma

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j:D 2 5 0	
j:C 0 5 3	$(D,C) \succ_{i} (C,C) \succ_{i} (D,D) \succ_{i} (C,D)$
	$(C,D) \succ_j (C,C) \succ_j (D,D) \succ_j (D,C)$

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 - suppose I cooperate: If j also cooperates → we both get payoff 3. If j defects → I get payoff 0. → Best guaranteed payoff when I cooperate is 0
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- 1 should defect

The Prisoner's Dilemma

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j:C	0 5	3	$(D,C) \succ_{i} (C,C) \succ_{i} (D,D) \succ_{i} (C,D)$ $(C,D) \succ_{j} (C,C) \succ_{j} (D,D) \succ_{j} (D,C)$

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The Prisoner's Dilemma

	i:D		i:0	2
j:D	2	2	5	0
j:C	0	5	3	3

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$$(D,C) \succ_i (C,C) \succ_i (D,D) \succ_i (C,D)$$

 $(C,D) \succ_i (C,C) \succ_i (D,D) \succ_i (D,C)$

- only one Nash equilibrium: (D,D). ("under the assumption that the other does D, one can do no better than do D")
- Intuition says: (C,C) is better than (D,D) so why not (C,C)?
 → but if player assumes that other player does C it is BEST to do D! → seemingly "waste of utility"
- "shocking" truth: defect is rational, cooperate is irrational
- Other prisoner's dilemma: Nuclear arms reduction (D: do not reduce, C: reduce)



The shadow of the future: Iterated Prisoner's Dilemma Game

- Game is played multiple times. Players can see all past actions of other player.
- Course of reasoning:
 - If I defect, the other player my punish me by defecting in the next run. (not a point in the one shot Prisoner's Dilemma game)
- Testing cooperation (and possibly getting the sucker's payoff) is not tragic, because "on the long run" one (or several) sucker's payoff(s) is (are) "statistically" not important (can e.g. be equaled by gains through mutual cooperation)
- → in an iterated PD-game: cooperation is rational



- Defect more rational than cooperate → Humans:
 Machiavellism (opposed to real altruism)
- Philosophical question: isn't even altruism ultimately some kind of optimization towards OWN goals?!
- Further aspect: Strict rationalism (in case of prisoner's dilemma: defect) is usually only applied when sucker's payoff really hurts.
- What we have not yet regarded: Multiple sequential games between same players → "The shadow of the future" → What does it mean for rationalism and strategy?





The shadow of the future: Iterated Prisoner's Dilemma Game

- "cooperation is rational" only valid in indefinite iterated PD-game
- if only a fixed number of games (say n) are played: backwards induction "spoils" cooperation: On nth run: No shadow of the future → defect is rational → really only n-1 runs to consider → apply argument recursively → always defect is rational
- Fortunately: in most scenarios: n is unknown → "virtual" shadow of the future → cooperation is, again, rational

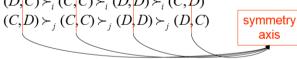
- (1) Do not be envious: Not necessary to "beat" opponent to do well
- (2) Do not be first to defect: Cooperation is risky (sucker's payoff) but overall, some losses do not count that much and cooperation may result in win-win-situations (C,C)
- (3) Reciprocate C and D: TIT-FOR-TAT balances punishing and forgiving → encourages cooperation for other player. TIT-FOR-TAT is fair: retaliates exactly with the same amount of maliciousness as opponent
- (4) Don't be too clever: TIT-FOR-TAT was simplest but won over programs with complex models of opponent's strategies:



E

Other symmetric 2x2 Games

• "2x2": two players, each with two actions; Symmetric: $(D,C)\succ_i(C,C)\succ_i(D,D)\succ_i(C,D)$



Other symmetric 2x2 games (There are 4!=24 such games):

$(D,C) \succ_i (C,C) \succ_i (D,D) \succ_i (C,D)$	Prisoner's Dilemma
$(D,C) \succ_i (C,C) \succ_i (C,D) \succ_i (D,D)$	Game of Chicken
$(C,C) \succ_i (D,C) \succ_i (D,D) \succ_i (C,D)$	Stag Hunt
$(D,D) \succ_i (D,C) \succ_i (C,D) \succ_i (C,C)$	Defection dominates
$(D,D) \succ_i (D,C) \succ_i (C,C) \succ_i (C,D)$	Defection dominates
$(C,C) \succ_i (C,D) \succ_i (D,C) \succ_i (D,D)$	Cooperation dominates
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Other symmetric 2x2 Games

Stag Hunt

- Going back to J.J.Russeau (1775)
- Modern variant: You and a friend decide: good joke to appear both naked on a party. C: really do it; D: not do it

Two Nash equilibria: (D,D), (C,C)

(Assuming the other does D you can do no better than do D

Assuming the other does C you can do no better than do C)

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$$(C,C) \succ_i (D,C) \succ_i (D,D) \succ_i (C,D)$$

	i:D		i:	С
j:D	1	18	2	0
j:C	0	2	3	3

Two Nash equilibria: (D,D), (C,C)
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Other symmetric 2x2 Games

Game of Chicken

- Going back to a James Dean film
- Modern variant: Gangster and hero drive cars directly towards each other C: steer away; D: not steer away

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	i:D	i:C
j:D	0	3 1
j:C	1 3	2

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	i:	D	į:	C	
j:D	0	0	3	1	۵
j:C	1	3	2	2	

Two Nash equilibria: (D,C), (C,D)

(Assuming the other does D you can do no better than do C Assuming the other does C you can do no better than do D)



ation: Strategic Form Games

Set § of players: {1,2,...,I}

Example: {1,2}

Player index: $i \in \mathcal{S}$

• Pure Strategy Space S_i of player i Example: $S_1 = \{U,M,D\}$ and $S_2 = \{L,M,R\}$

• Stragegy profile $s=(s_1,...s_l)$ where each $s_i \in S_i$

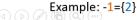
Example: (D,M)

		L	M	R
of player i	U	4,3 k	5,1	6,2
$S_2 = \{L, M, R\}$ S_1) where	M	2,1	8,4	3,6
	D D	3,0	9,6	2,8

• (Finite) space $S = X_i S_i$ of strategy profiles $s \in S$ Example: $S = \{ (U,L), (U,M),..., (D,R) \}$

Payoff function u_i : S→ \mathbb{R} gives von Neumann-Morgenstern-utility u_i (s) for player i of strategy profile $s \in S$ Examples: $u_1((U,L))=4$, $u_2((U,L))=3$, $u_1((M,M))=8$

Set of player i's opponents: "-i"





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Example: S₁={U.M.D} and S₂={L.M.R}

• Stragegy profile $s=(s_1,...s_l)$ where each $s_i \in S_i$

Example: (D,M)

	_	101	
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**Station: Strategic Form Games

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Example: {1,2}

			IVI	K
Player index: $i \in \mathcal{S}$		4 2	E 1	6 2
Pure Strategy Space Scof player i	U	4,5	5,1	0,2

Example: $S_1 = \{U,M,D\}$ and $S_2 = \{L,M,R\}$

• Stragegy profile s=(s₁,...s₁) where each $s_i \in S_i$

Example: (D,M)

}	M	2,1	8,4	3,6
	D	3,0	9,6	2,8

• (Finite) space S = X; S; of strategy profiles s ∈ S

Example: S = { (U,L), (U,M),..., (D,R) }

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• Set of player i's opponents: "-i"

Example: $-1 = \{2\}$

Station: Strategic Form Games

Set ${\mathfrak f}$ of players: {1,2,,l}				
Example: {1,2}		L	M	R
• Player index: $i \in \mathfrak{I}$				
Pure Strategy Space S _i of player i	U	4,3	5,1	6,2
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	L	М	R
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ation: Strategic Form Games

• Two Player zero sum game: $\forall s: \sum_{i=1}^{2} u_i(s) = 0$

• Structure of game is common knowledge:

all players know;

all players know that all players know;

all players know that all players know that all players know;

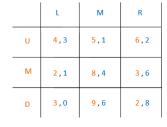
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• Mixed strategy $\sigma_i : S_i \rightarrow [0,1]$ Probability distribution over pure strategies (statistically independent for each player);

Examples: $\sigma_1(U)=1/3$, $\sigma_1(M)=2/3$, $\sigma_1(D)=0$;

 $\sigma'_{1}(U)=2/3$, $\sigma'_{1}(M)=1/6$, $\sigma'_{1}(D)=1/6$;

Thus: $\sigma_i(s_i)$ is the probability that player i assigns to strategy (action) si





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....

-1/6, σ'₁(D)=1/6;

Thus: $\sigma_i(s_i)$ is the probability that player i assigns to strategy (action) s_i

	L	M	R
U	4,3	5,1	6,2
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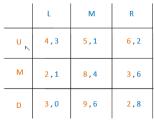
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	L	M	R
U	4,3	5,1	6,2
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se of Mixed Strategy Concept

• Example: Rock Paper Scissors

	Rock	Paper	Scissors
Rock	0,0	- 1 ,1	1,-1
Paper	1,-1	0,0	-1,1
cissors	-1,1	1,-1	0,0

no pure NE, but mixed NE if both play (1/3, 1/3, 1/3)





- Space of mixed strategies for player i: \sum_{i}
- Space of mixed strategy profiles: $\sum = x_i \sum_i$
- Mixed strategy profile $\sigma = (\sigma_1, \sigma_2, ..., \sigma_l) \in \Sigma$
- Player i's payoff when a mixed strategy profile σ is played is

$$\sum_{s\in S} \left(\prod_{j=1}^{I} \sigma_{j}(s_{j}) \right) u_{i}(s)$$

denoted as $u_i(\sigma)$, is a linear function of the σ_i

A pure strategy of a player is a special mixed strategy of that player with one probability equal to 1 and all others equal to 0

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ΜŽ

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Strategic Form Games

Example:

Let

$$\sigma_1(U)=1/3$$
, $\sigma_1(M)=1/3$, $\sigma_1(D)=1/3$
 $\sigma_2(L)=0$, $\sigma_2(M)=1/2$, $\sigma_2(R)=1/2$

or short

$$\sigma_1 = (1/3, 1/3, 1/3)$$

 $\sigma_2 = (0, 1/2, 1/2)$

$$\sigma_2 = (0, 1/2, 1/2)$$
We then have:
$$u_1(\sigma_{1,}, \sigma_{2}) = 1/3 (0*4 + 1/2*5 + 1/2*6) + 1/3 (0*2 + 1/2*8 + 1/2*3) +$$

$$u_2(\sigma_1 \ \sigma_2) = ... = 27/6$$

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Let

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$$\sigma_1 = (1/3, 1/3, 1/3)$$

 $\sigma_2 = (0, 1/2, 1/2)$

We then have:

$$\begin{array}{l} u_1(\sigma_{1,} \ \sigma_{2}) = \ 1/3 \ (0^*4 + \frac{1}{2}^*5 + \frac{1}{2}^*6) \\ & + \ 1/3 \ (0^*2 + \frac{1}{2}^*8 + \frac{1}{2}^*3) + \\ & 1/3 \ (0^*3 + \frac{1}{2}^*9 + \frac{1}{2}^*2) = \ 11/2 \end{array}$$

$$u_2(\sigma_{1} \ \sigma_{2}) = \dots = 27/6$$

ation: Strategic Form Games

Example:

Let

M

5,1

8.4

9,6

M

5,1

8,4

9,6

B

R

6,2

3,6

2,8

R

6,2

3,6

2,8

L

4,3

2,1

3,0

L

4,3

2,1

3,0

U

M

D

U

M

 $1/3 (0*3 + \frac{1}{2}*9 + \frac{1}{2}*2) = 11/2$

$$\sigma_1(U)=1/3$$
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We then have:

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 $u_2(\sigma_1, \sigma_2) = ... = 27/6$

Strategic Form & Nash Equilibrium

- What is rational to do?
- No matter what player 1 does: R gives player 2 a strictly higher payoff than M. "M is strictly dominated by R"
- player 1 knows that player 2 will not play $M \rightarrow U$ is better than M or D
- → player 2 knows that player 1 knows that player 2 will not play $M \rightarrow player 2$ knows that player 1 will play $\cup \rightarrow$ player 2 will play L

	L	M	R
U	4,3	5,1 k	6,2
M	2,1	8,4	3,6
D	3,0	9,6	2,8

This elimination process: "iterated strict dominance"

Strategic Form & Nash Equilibrium

•	\ //h a+	is rational	+~ 4~2
	vviiai	is rational	i to ao:

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- Is outcome dependent on elimination order?

No! If s_i is strictly worse than s_i against opponent's strategy in set D then s_i is strictly worse than s_i against opponent's strategy in any subset of D

Strategic Form & Nash Equilibrium

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 "M is strictly dominated by R"
- → player 1 knows that player 2 will not play M → U is better than M or D
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